

# **AUDITED FINANCIAL STATEMENTS**

AS OF SEPTEMBER 30, 2023 AND FOR THE YEARS ENDED SEPTEMBER 30, 2023 AND 2022 with

INDEPENDENT AUDITOR'S REPORT THEREON



# INDEX

	<b>Page</b>
Independent Auditor's Report	1 - 2
Balance Sheet	3
Statement of Comprehensive Income	4
Statement of Changes in Shareholders' Equity	5
Statement of Cash Flows	6
Notes to Financial Statements	7 - 21



## **Independent Auditor's Report**

To the Board of Directors and Shareholders InVitro International, Inc.

### **Opinion**

We have audited the accompanying financial statements of InVitro International (the "Company"), which comprise the balance sheet as of September 30, 2023, and the related statements of comprehensive income, changes in shareholders' equity, and cash flows for the years ended September 30, 2023 and 2022, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of InVitro International, Inc. as of September 30, 2023, and the results of its operations and its cash flows for the years ended September 30, 2023 and 2022 in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for one year after the date that the financial statements are issued.



#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control—related matters that we identified during the audits.

Torrance, California November 13, 2023

DM, LLP

BALANCE SHEET SEPTEMBER 30, 2023

	DELLE	IDER 50, 2025
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$	356,987
Investments		815,526
Accounts receivable, net of allowance of \$3,500		96,613
Inventories		163,135
Prepaid expenses		34,912
		1,467,173
LONG-TERM ASSETS		
Property and equipment, net		12,886
Operating lease right-of-use assets		41,322
Deposits and other assets		12,626
		66,834
	\$	1,534,007
LIABILITIES AND SHAREHOLDERS' EQUIT	Y	
CURRENT LIABILITIES		
Accounts payable	\$	8,042
Accrued payroll and employee benefits		3,754
Income taxes payable		800
Other accrued liabilities		22,549
Operating lease liabilities		43,845
		78,990
SHAREHOLDERS' EQUITY		
Preferred stock, no par value; 1,000,000 shares authorized;		
no shares issued or outstanding		-
Common stock, no par value; 40,000,000 shares authorized;		
22,659,809 shares issued and outstanding		654,081
Additional paid in capital		20,930
Accumulated other comprehensive income		63,996
Retained earnings		716,010
		1,455,017
	\$	1,534,007

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEARS ENDED SEPTEMBER 30, 2023 AND 2022

	<u>2023</u>	<u>2022</u>
REVENUES	\$ 792,628	\$ 853,511
EXPENSES		
Cost of revenues	156,643	173,319
Selling, general, and administrative	648,175	708,879
Research and development	13,149	88,081
	817,967	970,279
OPERATING LOSS	(25,339)	(116,768)
OTHER INCOME		
Interest and dividend income	27,692	11,501
Forgiveness CARES Act PPP loan	-	101,015
Employee retention credits, net	-	107,108
Realized gain (loss) on securities		(90,290)
	27,692	129,334
INCOME BEFORE PROVISION FOR INCOME TAXES	2,353	12,566
PROVISION FOR (BENEFIT FROM) INCOME TAXES	800	(8,710)
NET INCOME	\$ 1,553	\$ 21,276
COMPREHENSIVE INCOME	\$ 1,553	\$ 21,276
NET INCOME PER COMMON SHARE:		
Basic	\$ 0.000	\$ 0.001
Diluted	\$ 0.000	\$ 0.001
Weighted average common shares outstanding - basic	22,659,809	22,659,809
Weighted average common shares outstanding - diluted	23,762,138	23,300,083

# STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEARS ENDED SEPTEMBER 30, 2023 AND 2022

	Commo <u>Shares</u>	ock <u>Amount</u>	Restricted Stock <u>Issued</u>	Pa	tional iid apital	Other mprehensive Income	Retained Carnings	<u>Total</u>
BALANCE, September 30, 2021	22,759,809	\$ 669,080	\$ -	\$	4,019	\$ 63,996	\$ 693,181	\$ 1,430,276
Repurchase of common stock	(100,000)	(14,999)	-		-	-	-	(14,999)
Share based compensation	-	-	-		5,256	-	-	5,256
Net income		 	 		<u>-</u>	 <u>-</u>	 21,276	 21,276
BALANCE, September 30, 2022	22,659,809	654,081	-		9,275	63,996	714,457	1,441,809
Share based compensation	-	-	-		11,655	-	-	11,655
Net income		 	 		<u>-</u>	 <u>-</u>	 1,553	 1,553
BALANCE, September 30, 2023	22,659,809	\$ 654,081	\$ 	\$	20,930	\$ 63,996	\$ 716,010	\$ 1,455,017

# STATEMENT OF CASH FLOWS FOR THE YEARS ENDED SEPTEMBER 30, 2023 AND 2022

		<u>2023</u>	<u>2022</u>
CASH FLOWS FROM OPERATING ACTIVITIES			
Net income	\$	1,553	\$ 21,276
Adjustments to reconcile net income to net cash from			
operating activities:			
Depreciation and amortization		4,327	3,894
Share-based compensation		11,655	5,256
Loss (gain) on securities		-	90,290
CARES Act PPP loan forgiveness income		-	(101,015)
Changes in operating assets and liabilities:			
Accounts receivable, net		(45,172)	70,818
Inventories		(5,619)	(17,137)
Prepaid expenses		3,214	(1,900)
Other assets		1,500	1,500
Accounts payable		2,821	2,395
Accrued payroll and employee benefits		(32,473)	(26,467)
Operating lease right-of-use assets and liabilities, net		2,523	(9.710)
Income taxes payable Other accrued liabilities		(2.440)	(8,710)
Net cash flows from operating activities		(3,440) (59,111)	 424 40,624
1 0	-	(65,111)	 ,
CASH FLOWS FROM INVESTING ACTIVITIES		(0 <b>=</b> 0)	(0.5)
Purchases of property and equipment		(850)	(9,375)
Purchases of investments		(815,526)	(98,610)
Proceeds from the sale of investments			 793,288
Net cash flows from investing activities		(816,376)	 685,303
CASH FLOWS FROM FINANCING ACTIVITIES			
Repurchase of common stock			 (14,999)
Net cash flows from financing activities			 (14,999)
Net change in cash and cash equivalents		(875,487)	710,928
Cash and cash equivalents, beginning of year		1,232,474	 521,546
Cash and cash equivalents, end of year	\$	356,987	\$ 1,232,474
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION  Cash paid for income taxes	\$	800	\$ 

NOTES TO FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2023 AND FOR THE YEARS ENDED SEPTEMBER 30, 2023 AND 2022

#### **NOTE 1 - NATURE OF OPERATIONS**

InVitro International, Inc. ("IVRO", the "Company"), headquartered in Placentia, California, was founded in 1985 and is a customer and technology-driven provider of non-animal testing methods. The Company's testing technologies are designed to produce data regarding corrosivity, or ocular/dermal irritation, which correlate with animal and human test results. Our technologies are commercialized through test kits and laboratory services globally.

The Company is a pioneer in the field of non-animal testing and was first to develop and commercialize its flagship product Corrositex® in 1991. The global regulatory bodies that govern non-animal testing did not exist at the time. These regulatory bodies started to evolve in the early 2000's and then consolidated into a more robust global regulatory system in the last few years. Company for Economic Co-operation and Development (OECD) is the foremost such regulatory body today, with more than 35 member countries, including the U.S., and covers more than 80% of the world of commerce.

IVRO's reorganization began in 2000 with a concept of establishing strategic alliances with other laboratories around the world. They lacked the resources to replace "Animal" testing without their help. IVRO entered a strategic alliance with INTEGRA in Italy naming them their 1<sup>st</sup> European "partner laboratory". In addition, the Company asked them to be their training center in Europe and their permanent agent/distributor. They also asked INTEGRA to help them learn the Regulatory landscape for in vitro test technologies with the OECD.

IVRO completed the restructure of its Company while it won OECD adoption of Corrositex® (OECD 435) and Ocular Irritection® (OECD 496). These technologies deliver test results scientifically and legally accepted as full replacements for animal test results. Such results are Global Harmonization System (GHS) recognized in all the aforementioned OECD member countries. All three of IVRO's technologies are now capable of delivering GHS level test results.

Today, IVRO is building its base of partner laboratories globally. Their primary function is to aid in furthering awareness among clients and prospects within their respective geographies. The message is that NON-Animal test technologies now have the same Regulatory and Legal standing as animal testing. In addition, IVRO's test methods save companies both time and money; clearly they eliminate unnecessary sacrifice of animals and finally they allow new products to get to market faster. This strategic direction will emphasize collaboration with laboratories around the world while continuing to research and develop replacement tests for animals in more areas as well.

As described in Note 8, quasi reorganization was implemented on October 1, 2014.

NOTES TO FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2023 AND FOR THE YEARS ENDED SEPTEMBER 30, 2023 AND 2022

## **NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Basis of accounting** - The Company prepares its financial statements based upon the accrual method of accounting, recognizing income when earned and expenses when incurred.

**Recently adopted accounting standard** - In February 2016, the FASB issued Accounting Standards Update ("ASU") No. 2016-02, *Leases*, and established Accounting Standards Codification ("ASC") 842 which supersedes ASC 840, *Leases*. The new lease standard requires lessees to recognize assets and liabilities on the balance sheet for the rights and obligations created by all leases with lease terms of more than twelve months. ASU 2016-02 also expands on the required quantitative and qualitative disclosures surrounding leases.

The Company adopted ASU 2016-02 and any subsequent amendments effective October 1, 2022 using the modified retrospective method, with certain practical expedients available. The Company elected the package of practical expedients permitted under transition which permits the Company to not reassess the following: 1) whether a contract is or contains a lease, 2) lease classification, and 3) initial direct costs. The cumulative effect of adopting this standard on October 1, 2022 resulted in no impact to opening net assets. The adoption of the standard did not have a material impact on the Company's statement of activities and cash flows.

In addition, the Company elected the hindsight practical expedient to determine the lease term for existing leases. The election of hindsight practice expedient resulted in the extension of lease terms for certain existing leases.

In the Company's application of hindsight, the Company evaluated the performance of the leased spaces and the associated markets in relation to their overall real estate strategies, which resulted in the determination that most renewal options would be reasonable certain in determining the lease term.

As a result of adopting this standard on October 1, 2022, for its operating leases, the Company recognized operating lease right-of-use ("ROU") assets amounting to \$84,545 and operating lease liabilities amounting to \$88,512, based on the present value of the remaining operating lease payments. The adoption of the standard did not have a material impact on the Company's statements of income and cash flows.

Use of estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that may be subject to change relate to the collectability of accounts receivable, realizability of inventories, investments, and long-lived assets, and the valuation allowance on deferred tax assets.

NOTES TO FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2023 AND FOR THE YEARS ENDED SEPTEMBER 30, 2023 AND 2022

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

**Revenue recognition** - The Company recognizes revenue for its products upon shipment of goods to its customers, upon the reporting of results to its customers for its lab services by applying the following five step approach: (1) identify the contract with a customer; (2) identify the performance obligations in the contract; (3) determine the transaction price; (4) allocate the transaction price to performance obligations in the contract, and (5) recognize revenue when or as a performance obligation is satisfied.

Customers - The Company sells its products to independent distributors, contract laboratories, and end users in approximately ten different industries in the United States, Europe, Latin America, and Asia. The combined foreign operations generated approximately 34% and 27% of the Company's total revenues during fiscal 2023 and 2022, respectively. The Company maintains reserves for potential credit losses. Management believes that future credit losses will not be material.

The Company's largest customer generated approximately 11% of the Company's total revenues during fiscal 2023; the same customer generated 11% during fiscal 2022 as well. The largest customer had an outstanding balance of \$43,852 owed to the Company as of September 30, 2023.

Cash and cash equivalents - The Company defines its cash and cash equivalents to include only cash on hand, demand deposits, money market fund accounts, and investments with original maturities of ninety days or less. The Company maintains its cash and cash equivalents at financial institutions, the balances of which may, at times, exceed federally insured limits. Management believes that the risk of loss due to the concentration is minimal.

**Investments** - Investments in marketable securities are reported at fair value as determined by quoted market prices in an active market with unrealized and realized gains and losses included in investment income. Interest and dividend income are recorded on the accrual basis of accounting.

**Fair value of financial instruments** - Financial instruments primarily consist of marketable securities and interest-bearing cash. The Company estimates that the fair value of its financial instruments at September 30, 2023 do not differ materially from its aggregate carrying value. Considerable judgment is required in interpreting market data to develop the estimates of fair value and, accordingly, the estimates are not necessarily indicative of the amounts that the Company could realize in a current market exchange.

**Fair value measurements** - The Company defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Company measures fair value under a framework that provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value.

NOTES TO FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2023 AND FOR THE YEARS ENDED SEPTEMBER 30, 2023 AND 2022

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements).

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

**Accounts receivable** - Accounts receivable are stated at the amount that management expects to collect from balances outstanding at fiscal year-end. Management closely monitors outstanding balances and provides a reserve for probable uncollectible amounts through a charge to earnings and a credit to the receivables allowance accounts based on its assessments of the current status of individual accounts. At September 30, 2023, management has recorded a reserve for potentially bad debts of \$3,500.

**Inventories** - Inventories are stated at the lower of cost or net realizable value. Cost is determined on the first-in, first-out method. Cost includes materials, labor, and an allocable portion of direct and indirect overhead. Net realizable value is the estimated selling prices in the ordinary course of business, less reasonably predictable costs of completion, disposal, and transportation. The Company regularly monitors inventories for excess or obsolete items and makes any valuation corrections when such adjustments are needed. Once established, write downs are considered permanent adjustments to the cost basis of obsolete or excess inventories.

**Leases** - The Company determines if an arrangement is a lease at inception. Leases with a term of more than twelve months are recorded on the balance sheet. Leases with an initial term of twelve months or less are not recorded on the balance sheet and the Company records the lease expense for these leases on a straight-line basis over the lease term.

ROU assets represent the Company's right to use an underlying asset for the lease term and lease liabilities represent its obligation to make lease payments arising from the lease. ROU assets and lease liabilities are recognized at the commencement date based on the present value of lease payments over the lease term. When the implicit rate is not readily determinable, as most of the Company's leases do not provide an implicit rate, the Company uses a risk-free rate based on the information available at commencement date in determining the present value of lease payments.

The lease terms may include options to extend or terminate the lease when it is reasonably certain that the Company will exercise that option. Lease expense for operating leases is recognized on a straight-line basis over the lease term and the operating lease ROU assets are adjusted for lease incentives. The Company's lease agreements typically do not contain any material variable lease payments, residual value guarantees or restrictive covenants.

NOTES TO FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2023 AND FOR THE YEARS ENDED SEPTEMBER 30, 2023 AND 2022

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

**Property and equipment** - Property and equipment are recorded at cost and depreciated using the straight-line method over the estimated useful life. Normal repairs and maintenance are expensed as incurred. Expenditures that materially adapt, improve, or alter the nature of the underlying assets are capitalized. When property and equipment are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and the resulting gain or loss is credited or charged to income.

**Patents and trademarks** - The costs of patents and trademarks acquired are amortized on the straight-line method over their estimated remaining lives. The identifiable costs to develop and defend the Company's patents and trademarks are capitalized and amortized on the straight-line method over their estimated remaining lives. The unidentifiable costs to develop and defend the Company's patents and trademarks are charged to expense as incurred.

The Company is not aware of any infringing uses that could materially affect its current business or any prior claim to the patents and/or trademarks that would prevent the Company from using such patents and/or trademarks in its business. The Company's policy is to pursue registration of its patents and trademarks, whenever possible, and to oppose vigorously any infringement of its patents and/or trademarks.

Aggregate patent costs, net of accumulated amortization of \$251,757, totaled \$998 at September 30, 2023 and are included in deposits and other assets. Amortization expense related to patents was \$499 and \$500 during the years ended September 30, 2023 and 2022, respectively.

Capitalized software - The costs of software acquired are amortized on the straight-line method over their estimated remaining lives. Aggregate software costs, net of accumulated amortization of \$111,652, totaled \$6,571 at September 30, 2023 and are included in deposits and other assets. Amortization expense related to software totaled \$950 during the years ended September 30, 2023 and 2022.

**Long-lived assets** - The Company assesses, using a qualitative then a quantitative approach, the recoverability of long lived assets, including property and equipment, whenever triggering events, or changes in circumstances, indicate that the historical-cost carrying value of an asset may no longer be appropriate. The evaluation is performed by determining whether the depreciation and amortization of such assets over their remaining lives can be recovered through projected undiscounted cash flows. The amount of impairment, if any, is measured based on fair value and is charged to operations in the period in which such impairment is determined by management. To date, the Company has not identified any impairment of long-lived assets. As of and for the year ended September 30, 2023, no triggering events were deemed present and therefore no impairment charges related to long lived assets were recognized. However, there can be no assurance that market conditions will not change, which could result in impairment of long-lived assets in the future.

NOTES TO FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2023 AND FOR THE YEARS ENDED SEPTEMBER 30, 2023 AND 2022

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

**Research and development** - Research and development costs consist primarily of compensation and materials associated with the research and development of the Company's technologies and are expensed as incurred.

**Advertising** - The Company expenses advertising costs, charged to operations under selling, general, and administrative expenses, as they are incurred. Advertising costs during the years ended September 30, 2023 and 2022 amounted to \$24,628 and \$74,214, respectively.

**Income taxes** - The Company accounts for income taxes under the asset and liability method. Deferred tax assets and liabilities are recognized for future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized as income in the period that includes the enactment date. A valuation allowance is provided for significant deferred tax assets when it is more likely than not that such assets will not be recovered.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that would be ultimately sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions taken are not offset or aggregated with other positions. Tax positions that meet the more-likely-than-not recognition threshold are measured as the largest amount of tax benefit that is more than fifty percent likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above is reflected as a liability for unrecognized tax benefits along with any associated interest and penalties that would be payable to the taxing authorities upon examination. As of September 30, 2023, the Company had no unrecognized tax benefits, and the Company had no positions which, in the opinion of management, would be reversed if challenged by a taxing authority.

The Company's evaluation of tax positions was performed for those tax years which remain open to audit. The Company may, from time to time, be assessed interest or penalties by the taxing authorities, although any such assessments historically have been minimal and immaterial to the Company's financial results. In the event the Company is assessed for interest and/or penalties, such amounts will be classified as income tax expense in the financial statements.

NOTES TO FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2023 AND FOR THE YEARS ENDED SEPTEMBER 30, 2023 AND 2022

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

Foreign currency translation - The financial statements of the Company's foreign operations have been translated to U.S. dollars. Assets and liabilities are translated at exchange rates as of the balance sheet date. Revenues and expenses are translated at average rates of exchange in effect during the fiscal year. The translation adjustment is excluded from results of operations but is included in comprehensive income and is accumulated in a separate component of shareholders' equity. Gains and losses from foreign currency transactions denominated in a currency other than the Company or its foreign operations' local currencies are included in results of operations.

Accounting for stock-based compensation - At September 30, 2023, the Company measures and recognizes the cost of employee services received in exchange for an award of equity instruments based on the grant-date at fair value, including share-based compensation based on the grant-date fair value for all share-based payments granted prior to and not yet vested as of January 1, 2006 and share-based compensation based on the grant-date fair-value for all share-based payments granted after October 1, 2006. For non-employee stock-based compensation, the Company values the equity securities based on the fair value of the security on the date of grant. For stock-based awards, the value is based on the market value of the stock on the date of the grant or the value of services, whichever is more readily available. Stock option awards are valued using the Black-Scholes-Merton option-pricing model. As of September 30, 2022, the Company had one stock-based employee compensation plan. A second stock option plan was granted during this fiscal year, on October 27, 2022.

**Net income per common share** - The Company reports earnings per share ("EPS") with a dual presentation of basic EPS and diluted EPS on the face of the statements of comprehensive income. Basic EPS is computed as net income divided by the weighted average of common shares for the period. Diluted EPS reflects the potential dilution that could occur from common shares issued through stock options, or warrants. During fiscal years 2023 and 2022, the Company had no potentially dilutive common stock equivalents. Therefore, the basic EPS and the diluted EPS are the same.

**Comprehensive income** - The Company reports and displays all components of comprehensive income in a full set of financial statements. Accumulated other comprehensive income as reported in the accompanying balance sheet represents foreign currency translation adjustments.

**Segments of an enterprise and related information** - The Company currently operates in one business segment.

**Subsequent events** - Subsequent events have been evaluated by the Company through November 13, 2023, which is the date these financial statements were issued, and no subsequent material events have arisen, other than those described in these financial statements, that would require disclosure.

Notes to Financial Statements As of September 30, 2023 And For The Years Ended September 30, 2023 And 2022

#### **NOTE 3 - FAIR VALUE MEASUREMENTS**

Certificate of deposit - Valued at fair value by discontinuing the related cash flows based on current yields of similar instruments with comparable durations considering the credit-worthiness of the issuer. As of September 30, 2023, the certificates of deposits had a maturity of five months from the origination date with interest rates between 3.68% and 4.16%. Investments totaled \$815,526 as of September 30, 2023 and accrued interest of \$15,526.

The valuation method described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future values. Furthermore, although the Company believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

All of the Company's assets measured at fair value on a recurring basis are measured as level 1 within the fair value hierarchy.

#### **NOTE 4 - INVENTORIES**

Inventories consist of the following at September 30, 2023:

Raw materials and powder	\$ 61,368
Components	59,861
Finished goods	 41,906
	\$ 163,135

### NOTE 5 - PROPERTY AND EQUIPMENT

Property and equipment as of September 30, 2023 consist of:

Equipment	\$ 313,131
Leasehold improvements	 34,539
	347,670
Less accumulated depreciation and amortization	 (334,784)
	\$ 12,886

Depreciation and amortization expense on property and equipment was \$2,878 and \$2,442 during the years ended September 30, 2023 and 2022, respectively.

NOTES TO FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2023 AND FOR THE YEARS ENDED SEPTEMBER 30, 2023 AND 2022

#### NOTE 6 - CARES ACT PPP LOAN FORGIVENESS INCOME

**COVID-19 impact** - On March 11, 2020, the World Health Company declared the spread of Coronavirus disease (COVID-19) a worldwide pandemic. The COVID-19 pandemic is having significant effects on global markets, supply chains, businesses and communities. It is expected the COVID-19 pandemic could potentially impact the Company's Fiscal 2024 operations resulting in a decline in revenue, additional bad debts and other unanticipated costs.

Management believes the Company is taking appropriate actions to mitigate the negative financial impact, including participation in the Payroll Protection Program (or "PPP"). However, the full financial impact of COVID-19 is unknown and cannot be reasonably estimated as these events are still developing.

**Forgiveness income** - On April 4, 2021, the Company obtained a low-interest loan in the amount of \$101,015 from a financial institution in connection with the U.S Small Business Administration's ("SBA") Paycheck Protection Program (the "PPP Loan"). In December 2021, the PPP Loan was forgiven in full by the SBA based on the Company's use of the proceeds for its payroll costs and other expenses in accordance with the requirements of the CARES Act. The amount forgiven for \$101,015 is included in Other Income in the Statement of Comprehensive Income for the year ended September 30, 2022.

#### **NOTE 7 - EMPLOYEE RETENTION CREDITS**

In August 2022, the Company claimed Employee Retention Credits ("ERC") of \$107,108 on qualified wages paid in the fourth quarter of fiscal year 2022. This amount is net of an \$11,900 administration filing fee. The Company has accounted for the ERC by analogizing to International Accounting Standard ("IAS") 20, which provides a model for the accounting of different forms of government assistance. Under the IAS 20 model, government assistance is not recognized until there is reasonable assurance (similar to the probable threshold in U.S. GAAP) that any conditions attached to the assistance will be met and the assistance will be received. Once there is reasonable assurance that the conditions will be met, the earnings impact of the grant is recorded on a systematic basis over the periods in which the entity recognizes as expenses the related costs for which the grants are intended to compensate.

The Company determined through internal calculations, that all criteria for the ERC have been met as of September 30, 2022. In analogizing to IAS 20, the Company recorded ERC receivable of \$107,108 in the accompanying income statement for the credits received and recognized a corresponding amount as other income within the accompanying statement of comprehensive income and retained earnings.

NOTES TO FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2023 AND FOR THE YEARS ENDED SEPTEMBER 30, 2023 AND 2022

## **NOTE 8 - SHAREHOLDERS' EQUITY**

**Quasi reorganization** - During the year ended September 30, 2015, upon recommendation by the officers of the Company and approval by the board of directors, a corporate readjustment was implemented.

The Company accumulated a deficit of \$24,556,683 prior to September 30, 2014, under previous management. The Company's prior management was replaced and reorganized from 1995 through 1999. The new management, through September 30, 2014, had modified the operational strategy successfully to enable the Company to operate in the present form which had been profitable over the six consecutive years ending September 30, 2014.

As a result, as of October 1, 2014, the Company's accumulated deficit was reduced to \$0 from \$24,556,683, and the common stock account was reduced to \$609,630 from \$25,166,313.

**Stock option plans** - The Company has two stock option plans whereby incentive stock options or nonqualified stock options ("Options") may be granted to employees, directors, officers, and others to purchase shares of the Company's common stock ("Shares"). The options are exercisable at prices which equal or exceed the fair value of the Company's common stock at the date of grant. The option exercise price may be payable in cash or shares of previously owned Company common stock (if any) (valued by a committee of the Board of Directors). Options granted pursuant to the plan vest and expire according to the terms of each option agreement.

On August 12, 2020 (the "Grant Date") the Company granted 1,800,000 incentive stock options to the President of the Company. These options vest 300,000 shares per year over a six-period year period ("FY2020 Installment"). Installments shall vest to the 300,000 shares annually up to 1,800,000 options. The options shall expire, and all rights hereunder to purchase the Shares shall terminate, five years from the vesting date. At September 30, 2023, this plan had 1,800,000 options outstanding.

On October 27, 2022 (the "Grant Date") the Company granted stock options to its President, four employees, and one consultant. The President received 350,000 stock options and of the four employees and one consultant, one employee and one consultant each received 100,000 stock options. In addition, three employees each received 50,000 options to purchase shares of common stock. These shares vest in even installments over a four-year period ("FY2023 Installment"). The shares price is equal to the fair market value of the shares on the Grant Date. The options shall expire, and all rights hereunder to purchase the shares shall terminate, ten years from the vesting date. At September 30, 2023, this plan had 700,000 options outstanding.

Notes to Financial Statements As of September 30, 2023 And For The Years Ended September 30, 2023 And 2022

# NOTE 8 - SHAREHOLDERS' EQUITY, continued

A summary of the Company's stock option activity is presented in the following table:

	Number of Shares	 Exercise price per Share
Options outstanding at September 30, 2022	1,800,000	\$ 0.100
Granted	700,000	0.075
Options outstanding at September 30, 2023	2,500,000	\$ 0.075 - 0.100

The following table summarized information about stock options outstanding at September 30, 2023:

Options outstanding			Options exercisable	
]	Price	Number of Shares	Contractual life (in years)	Number of Shares
\$	0.100 0.075	1,800,000 700,000	7.89 13.82	900,000
\$ 0.075	5 - 0.100	2,500,000	8.64 - 13.82	900,000

The Company recorded stock-based compensation expense of \$11,655 and \$5,256 in connection with the Plans for the years ended September 30, 2023 and 2022, respectively.

The stock-based compensation expense is measured using "Black-Scholes-Merton option-pricing model", incorporating the following weighted average assumption as of the grant dates on August 12, 2020 and October 27, 2022:

Expected Dividend yield	0%
Expected stock-price volatility	40%
Risk-free interest rate	0.67 - 3.96%
Expected term of options (years)	8 - 14
Stock price	\$0.075 - 0.100
Exercise price	\$0.075 - 0.100

NOTES TO FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2023 AND FOR THE YEARS ENDED SEPTEMBER 30, 2023 AND 2022

## NOTE 8 - SHAREHOLDERS' EQUITY, continued

**Preferred stock** - The Company has authorized 1,000,000 shares of preferred stock to be issued. These shares may be issued in one or more series as determined by the Board of Directors. At the time of determination, the rate of dividends (whether cumulative or non-cumulative), redemption features, and liquidation preferences will be established. At September 30, 2023, no preferred stock determinations or issuances have been authorized by the Board of Directors.

**Repurchase of common stock** - The Company's Board of Directors from time to time has authorized the repurchase of shares of the Company's common stock, in the open market or through negotiated transactions, at such times and at such prices as management may decide. During fiscal year 2022, the Corporation agreed to acquire 100,000 shares of its common stock from a shareholder in exchange for \$14,999.

### NOTE 9 - PROVISION FOR (BENEFIT FROM) INCOME TAXES

The provision for (benefit from) income taxes for the years ended September 30<sup>th</sup> is comprised of the following:

	<u>2023</u>	<u>2022</u>
Current provision (benefit)	\$ 800	\$ (8,710)
Deferred benefit	 	 
	\$ 800	\$ (8,710)

As of September 30, 2023, the significant components of the Company's net deferred tax assets are as follows:

Deferred tax assets:	
Net operating loss carryforwards	\$ 45,600
Research and development tax credits	70,700
Allowances and other	 11,500
	127,800
Valuation allowance	 (127,800)
	\$ <u>-</u>

During fiscal 2023, the valuation allowance increased by \$11,000.

The Company did not utilize funds in either net operating loss carryforwards ("NOLs") nor in state research tax credits to reduce their taxable income during the year ended September 30, 2023.

NOTES TO FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2023 AND FOR THE YEARS ENDED SEPTEMBER 30, 2023 AND 2022

### NOTE 9 - PROVISION FOR INCOME TAXES, continued

As of September 30, 2023, the Company had NOLs for federal reporting purposes of approximately \$187,000, of which \$98,500 expire through fiscal 2024 and \$88,500 are available indefinitely.

The Federal tax codes provide for restrictive limitations on the annual utilization of NOLs to offset taxable income when the stock ownership of a company significantly changes, as defined.

As of September 30, 2023, the Company has research tax credits of \$70,700 for Federal tax purposes and \$0 for state tax purposes. The research tax credits are available to offset future tax liabilities, if any, through 2040. Due to historical ownership changes, the utilization of the research tax credits are subject to annual limitations in future periods, which could substantially reduce the Company's ability to offset future taxable income. Utilization of these amounts could be further limited if additional ownership changes occur in the future.

As of September 30, 2023, the Company's federal tax returns since the 2019 tax year and state tax returns since the 2018 tax year remain open for examination by the tax jurisdictions. No tax returns are currently being examined by taxing authorities.

#### **NOTE 10 - LEASES**

**Operating leases** - The Company leases its corporate headquarters under a non-cancelable operating lease agreement expiring in August 2024. Total lease expense for all locations in the United States was \$45,931 and \$45,931 for the years ended September 30, 2023 and 2022, respectively.

Other information related to leases for the year ended September 30, 2023 were as follows:

Supplemental cash flow information:		
Cash paid for amounts included in the measurement		
of lease liabilities:		
Operating cash flows from operating leases	\$	47,386
Weighted average remaining lease term:		
Operating leases	0.92 Years	
Weighted average discount rate:		
Operating leases		4.22%

NOTES TO FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2023 AND FOR THE YEARS ENDED SEPTEMBER 30, 2023 AND 2022

# **NOTE 10 - LEASES, continued**

Future annual minimum payments under all operating leases for the year ending September 30<sup>th</sup>, are:

For the years ending September 30,	
2024	\$ 44,627
Total future minimum lease payments	44,627
Less: amount representing interest	 (782)
Present value of lease liabilities	43,845
Less: current portion	 (43,845)
Long-term portion	\$ 

#### NOTE 11 - BASIC AND DILUTED INCOME PER SHARE

The following is a reconciliation of the numerators and denominators of the basic and diluted income per share computations:

	<u>2023</u>	<u>2022</u>
Numerator for basic and diluted income per share: Net income	\$ 1,553	\$ 21,276
Denominator for basic and diluted income per share:		
Weighted average shares (basic)	22,659,809	22,659,809
Common stock equivalents	1,102,329	640,274
Weighted average shares (diluted)	23,762,138	23,300,083
Basic and diluted income per share:		
Basic	\$ 0.000	\$ 0.001
Diluted	\$ 0.000	\$ 0.001

NOTES TO FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2023 AND FOR THE YEARS ENDED SEPTEMBER 30, 2023 AND 2022

#### NOTE 12 - BUSINESS SEGMENT AND GEOGRAPHIC INFORMATION

The Company operates in multiple industry segments providing in-vitro (non-animal) consumer, product, and environmental safety test method to customers in the cosmetics, personal care, household products, textiles, pharmaceuticals, chemicals, and hazardous waste transportation industries.

Revenues, net income, and identifiable assets by geographic area as of September 30, 2023 and for the years ended September 30, 2023 and 2022 are as follows:

	<u>2023</u>	<u>2022</u>
Revenues:		
United States	\$ 517,138	\$ 622,801
Other countries	275,490	230,710
	\$ 792,628	\$ 853,511
Net income:		
United States	\$ 1,013	\$ 15,525
Other countries	540	5,751
	<u>\$ 1,553</u>	\$ 21,276
Identifiable assets:		
United States	\$ 1,490,155	\$ 1,483,782
Other countries	43,852	26,264
	\$ 1,534,007	\$ 1,510,046

#### **NOTE 13 - EMPLOYEE BENEFIT PLAN**

The Company sponsors a defined contribution plan covering full time employees. Employees may contribute up to the maximum 401(k) contribution allowed under the Internal Revenue Code each plan year. Employee contributions to the plan are withheld from wages and are vested 100% immediately.

The Company matches each employee's contribution up to the first 3% of their pay and all such contributions are vested immediately. The Company's contributions to the defined contribution plan for the years ending September 30, 2023 and 2022 were \$14,280 and \$15,242, respectively.